

Tulelake-Butte Valley Fair  
P.O. Box 866 ★ Tulelake, CA 96134 ★ Ph: 530/667-5312 ★ Fax: 530/667-3944  
**Commercial Vendor Application**

**Please Print Clearly or Type all information**

Date \_\_\_\_\_

Company or Applicant Name (insurance must be in this name) \_\_\_\_\_

Company Contact or Person Authorized to Sign Contract \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone Number \_\_\_\_\_ Cell Phone \_\_\_\_\_

Fax Number \_\_\_\_\_ Email \_\_\_\_\_

California Resale Number (required if selling product) \_\_\_\_\_

**Space Requirements**

Inside	Outside	Set-up (vendor supplied)
<input type="checkbox"/> 10' x 5'	<input type="checkbox"/> Under 10' front	<input type="checkbox"/> Trailer
<input type="checkbox"/> 10' x 10'	<input type="checkbox"/> 10' front	<input type="checkbox"/> Booth
<input type="checkbox"/> 15' x 10'	<input type="checkbox"/> 15' front	<input type="checkbox"/> Canopy
<input type="checkbox"/> 20' x 10'	<input type="checkbox"/> 20' front	<input type="checkbox"/> Tent
<input type="checkbox"/> Other	<input type="checkbox"/> Other	<input type="checkbox"/> Other
<input type="checkbox"/> Open Corner	Depth: _____	Do you sell from: <input type="checkbox"/> Front <input type="checkbox"/> Side <input type="checkbox"/> Both

Either inside or outside space (please check corresponding boxes above)

**NOTE: All space requested must include total footage needed by applicant for awnings, tanks, trailer tongues, overhangs, tent ropes & stakes, etc.**

**Power Requirements** \_\_\_\_\_ Voltage \_\_\_\_\_ Amp \_\_\_\_\_ Number of Plugs \_\_\_\_\_

**Additional Requirements (tables & chairs are not provided)**

\_\_\_\_\_

**How will you use the space?**

- Direct over-the-counter sale of merchandise, equipment or food.
- Display only of merchandise or equipment or service or promotion (No over the counter sales).
- Other - Explain \_\_\_\_\_

**List on separate page:**

References (Fairs & Festivals)  
Product to be exhibited or sold (include photos of product and/or booth)

Do you need space for a supply unit in the RV area?    Yes    No (Additional fee required for supply units.)

Would you like to be put on the waiting list?    Yes    No

THIS IS ONLY A REQUEST AND DOES NOT GUARANTEE SPACE AT THE TULELAKE-BUTTE VALLEY FAIR  
PLEASE DO NOT SEND ANY MONEY UNTIL YOU ARE SENT A CONTRACT

**Tulelake-Butte Valley Fair  
Commercial Vendor Space Information**

**Commercial Vendor Fees**

**Inside**

10' x 5' .....	\$200.00
10' x 10' .....	\$250.00
10' x 10' .....	\$350.00
20' x 10' .....	\$450.00
Open corners.....	additional \$25.00 each

**Outside**

Spaces fronting on roadway	
Under 10' front.....	\$180.00 minimum
10' front.....	\$200.00
15' front.....	\$275.00
20' front.....	\$350.00
25' front.....	\$425.00
Spaces off of roadway.....	Starting at \$.10 per square foot with a \$180.00 minimum
Manufactured Homes.....	\$550.00

**Concession Fees**

Depending upon size and location, fees are a flat rate or a percentage of gross sales excluding sales tax, whichever is the greater amount. Flat rates run \$200.00-\$1000.00. Percentages are 18% for nonprofit organizations and 20% for commercial concessionaires.

**Insurance**

The State of California requires proof of commercial general liability insurance with a minimum coverage of \$1,000,000.00 per occurrence. If you do not have your own insurance, the premium is \$84 per commercial exhibitor and \$108 per concession available through the fair from California Fair Services Authority. If a contract is deemed hazardous, insurance coverage ranges from \$1,000,000.00 to \$3,000,000.00 depending on the activity. A premium quote is available from CFSA.